

Trusts and Major Donors Conference



December 11th 2025
12pm – 4pm GMT



ROOM 1:

WELCOME 12:00

12:10 **Canaries In The Coal Mine – Current Trends And How To Take Action**
– Maddy Gazzard, Jo Jeffery, Caroline Danks

12:45 **Grant Makers: Spotting An AI doozy – And What To Do Instead**
– Ugo Ikokwu, Trust for London

13:15 **BREAK**

13:30 **The Story Of An £18m Gift – How Barnardos Secured It's Largest Donation Ever** – Joao Silva, Barnardos

14:05 **The Anatomy Of a Successful Funding Proposal**
– Rachel Cross, Lime Green Consulting

14:35 **BREAK**

14:50 **Becoming an Accounts Detective: Understanding Trusts and Foundations in a Shifting Landscape** – Amsel Page von Spreckelsen and Stacey Teece

15:25 **Trusts And Major Gifts Positivity Party – What s Working And What Are We Excited About, Leaders Panel**
– Paul Courtney (Chair), Arti Chhatralia, Moorfields, Alicia Grainger

16:00 **CLOSING THOUGHTS**

LIVE & ON DEMAND

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ROOM 2:

WELCOME 12:00

12:10

Major Donor Prospecting – Smash Your GDPR Fears To Unlock New Prospects – Sacha Tremain, Head of Research at RNIB

12:45

Money Talks: How Rosa Co-Created Its Gift Acceptance Policy – Elizabeth Griffiths, ROSA

13:15

BREAK

13:30

Creative Writing for Fundraisers – Jessica Shipp, Oscar's Charity

14:05

No Network? No Problem: Building a Major Donor Programme from Scratch – Holly Christie, SOS Children's Charity

14:35

BREAK

14:50

DAFs And Funders From Afar: How To Unlock And Nurture Relationships – Joanna Roberts, Stewardship

15:25

Mid Value Giving – Everything You Need To Know To Get Started – Lynne Davies, Kew

16:00

CLOSING THOUGHTS

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