

Trusts and Major Donors Conference

December 10th 2026

12pm – 4pm GMT

Online



ROOM 1:

WELCOME 12:00

12:10

Trusts & Foundations Success Rates: Learning From The List And The Funder Success Rates Spreadsheet – Jo Jeffrey and Lucy Stone

12:45

Strategies for Engaging with Invitation Only Funders and Secure Unrestricted Funding – Mike Zywinia, Lime Green Consulting

13:15

BREAK

13:30

Rapid Research: A No-Nonsense System for Finding and Vetting Prospects – Celia Owusu, Christian Aid

14:05

Fundamentals Of Building A Trust Fundraising Programme From Scratch – Suzie Rees

14:35

BREAK

14:50

How To Make Use Of AI Without Losing Your Humanity Or Creativity – Hannah Shepherd – Money Tree Fundraising

15:25

Protecting Your Mental Health In A Challenging Landscape

16:00

CLOSING THOUGHTS

LIVE & ON DEMAND

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ROOM 2:

WELCOME 12:00

12:10

Starting and Scaling Major Donor and Mid-Value Programmes
– Andy Milligan, Veritus

12:45

Working with DAF's and Exploring Power Dynamics Within
Philanthropy – Diana Frazer, Veritus

13:15

BREAK

13:30

How To Set, Track, and Manage Trusts and Grants Fundraising
Budgets

14:05

High Value Panel (Donors and Funders) How They Set Priorities,
What They're Looking For In Applications etc. – Sufina Ahmad

14:35

BREAK

14:50

Philanthropic Psychology / Behavioural Science For High Value Donors

15:25

Trustees and Major Gift Fundraising – The Honest Truth
– Angie Turner, The Children's Society

16:00

CLOSING THOUGHTS

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